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Now consider this, less familiar definition of giftedness:

- A preparedness to invest time, energy and resources (intellectual, physical, emotional, social) into an area of learning.

 And a related 'reading' of Safia:
- Safia has responded tremendously well to her stimulating and supportive home background and to the opportunities she's had in school. She's achieving wonderfully well but is showing signs of being more interested in her scores and class position than in her learning, and she's nervous of failure'. She seems, however, to have a genuine interest in art and design how might I best help her to deepen and extend her interest in this area?

Which of these definitions and 'readings' do you hear most often in the staffroom. Which do you feel most comfortable with? Why?

The first has one huge pro: it's comfortably familiar. It's so steeped in our national psyche that it barely needs stating. Some kids are just brighter than others, and the very brightest are gifted. Period.

The problem with this norm-referenced definition is that despite the frequency of their use, no one can claim definitively to know just what the terms 'brightness', 'ability', 'potential', 'intelligence', 'cleverness', 'giftedness' etc. actually mean. We may think we know what they mean. They might share some family resemblances, but they are tools, not essences. And whilst we might believe we can measure them through IQ tests and the like, we have no widely accepted understanding as to what exactly 'them' is.

Definition 2 has the big pro of being related to the learning of the individual, not to any comparison group. Moreover, it needs no big brother concept like 'ability', 'potential' or 'intelligence' to make sense of it. Its con? We can't easily measure it. And if that's the case, can it have value in our education system?

The two different definitions of 'giftedness' lead to contrasting responses to questions you, as her teacher, might be asked about Safia, or any other child, as in the table below:

A question of belief

Professor Carol Dweck, a developmental psychologist from America, has spent the best part of 40 years studying factors that support and inhibit learning and achievement. She describes intrinsic motivation (that hunger to learn that comes from within the learner) as the 'motor of intelligence' – but remains agnostic as to what exactly intelligence is.

Carol Dweck and her colleagues have found that:

■ If you believe something to be an inherent, fixed quality (e.g. fixed ability, giftedness, intelligence), then in the face of difficulties you're more likely to grumble, crumple or cheat!



Question	1. 'Exceptional ability or potential'	'An investment of time, energy and personal resources'
Who decides if Safia's gifted?	You do, based on her standardised test and attainment results and other norm-referenced performance measures.	You both do, based on her responses to rich, stimulating learning experiences provided over time and your careful observation of these.
What emphasis do I give to identification strategies?	A lot – these need to be comprehensive, detailed and accurate, as appropriate provision rests on the outcome.	Precious little – identification is secondary to and a function of her responses to high-quality provision.
Do I need to label her as gifted?	Yes, why not? It provides a focus for intervention, corrects an imbalance in resources and helps her feel good about herself.	No, it distracts us all fomr the truly educational endeavour: to promote learning, not complacency. Giftedness is a fluid concept, not fixed.
What do I tell her parents?	That she's been designated gifted, the reason/s why, and what opportunities she can access now. What's there to hide? They have a right to know.	What personalised provision Safia is receiving, and how she's responding to it. Where she might be going next and what her parents can do to support this
How much support can I expect in taking this approach with Safia and others?	Huge amounts: this is the predominant approach, beloved of many. It is relatively easy to administer, track and monitor, and will be familiar to parents, inspectors and national initiatives.	That depends: does your school value learning and child-led enquiry even more than short-term performance and hitting external targets? Can you communicate your rationale to parents and inspectors, and back it up?

- If you believe something to be learnable (e.g. seeing ability, giftedness, intelligence as 'growable'), then in the face of difficulties you're more likely to try harder, develop new strategies etc and therefore become better at it.
- We're fairly evenly split over things like intelligence, ability etc. About 40% of us incline towards 'fixed' beliefs, and 40% towards 'malleable' beliefs. The rest of us swing from one to the other, dependent on the domain, eg holding fixed beliefs about our 'maths ability', but malleable ones about our DIY skills.
- Highly successful people are much more likely to believe that they can always improve and work hard to do so.

Believing in the plasticity of giftedness and the importance of promoting intrinsic learning motivation has implications for school and classroom practice. So what's 'in', and what's 'out'?

Out	ln
Prioritising the identification of gifted students – labelling and registers.	Prioritising provision – truly personalised learning experiences.
Exclusive provision for identified G&T pupils, exciting opportunities for the few, tedium for the masses.	Flexible cohorts – eg based on student interest and personal application in that area, at that time.
Fixed cohorts – 5-10% of students based on norm- referenced ability criteria (eg SAT or CAT scores).	Flexible cohorts — eg based on student interest and personal application in that area, at that time.
Gifts ('academic' subjects) versus talents ('non-academic' subjects) distinctions.	Recognition that giftedness emerges in all domains, with no arbitrary distinctions, and through substantially the same processes.
A focus on data.	A focus on learning.

Finally, to emphasise the power of intrinsic motivation to build giftedness, give your students multiple examples of quotations from high profile achievers. Here are my current favourite monuments to the relative insignificance of native gifts and to the power of error, uncertainty, struggle and dogged persistence over time:

"What you really need is stick-to-it-iveness. It's a noun. It means dogged persistence. This is what I was taught. I was dylexic, the least likely to succeed. It means things don't just happen – you have to make them happen."

Erin Brockovich, campaigner

"Talent is not enough"

Martin Jol, football manager

"If people knew how hard I had to work to achieve my mastery, it wouldn't seem wonderful at all." Michelangelo

"Greatness is not given. It has to be earned." Barack Obama, US President